

57. Natural Enthusiasm Can Be Taught (2:26)

I don't even know that I am. You tell me I am. I don't know that. I just don't think about what I do as being enthusiastic. I just think I'm doing what people would do. Then evidently I do that subconsciously because I I don't I make a decision I'm going to be enthusiastic today or tomorrow I won't be enthusiastic.

I don't really think about what I do as being anything other than just being Les. That's the way I am. I mean it's just like anything - once you do it and you find out it's productive and it really works and it makes your life better and the life of the people you're talking to better - I can't imagine you're not buying into that.

I mean without almost consciously buying it. I'm not talking about saying I'm going to be enthusiastic today and I'm going to do this or I'm going to do that and all the other. I can't believe you would have to do that. I think you could just if you did something with a lot of enthusiasm now you just got me really inspired and that worked really well I can't imagine you're not doing it tomorrow and the next day and the next day and the next day and pretty soon its being a standard thing you do.

I just can't imagine not doing that. Your job is going to get easier as soon as you get everybody else believing in the job. So you want to be a promoter of what we're doing here. You realize now we're going to make this place so that people are really taken care of. We're going to be there on time. We're going to do it like it's supposed to be done. We're going to rescue and we're going to be ready to do that. That's why we're doing these drills.

It just seemed like it'd be the same with enthusiasm. I think it could be developed to be taught naturally as a natural function - not false. I don't think it would even be false after a short period of time. It would be the actual case. I don't sometimes know I'm even doing it. That's why that's quite so natural. I guess I just don't know I'm doing anything different. I just thought I was just like everybody else.

Related Primary Leadership Principles

Attitude	High Energy	Capacity to Care
Inspiration	Continual Learning	Mission
Drive to Achieve	Military Core Values	Effective Use of Resources
Team Building	Training	Credibility
Example	High Energy	Ability to Embrace Change