

## **70. Everybody Knows Something (1:49)**

"The dangers of aviators at 100, 200 and a thousand flight hours may apply to leadership as well?"

I would say that's probably true almost in any profession. There are certain steps along the way when you think you're smarter than you really are. You just have gotten a lot of experience - some good - some bad but you've learned a lot of stuff. Now you think you know it.

Well you find out next week, "No I didn't know that" and "I made that mistake - that was wrong. I just didn't know that!"

Same reason, it makes it really dangerous for an airplane - aviators can get killed in an airplane if you make a mistake. Now, you can get killed other places too.

There were times in my career when I thought I pretty much knew it all although I was always a questioning guy. So I kind of always remembered what my dad used to say which was, "Everybody knows something you don't know." If you don't search for that and ask for that, you're just missing an opportunity because - sure enough - many times something somebody told you - you remember and that was very helpful.

That was one bit of advice I got from my dad very early on that I thought was excellent.

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