

20. Five Minute Rule (0:58)

Like I said, I had the five minute rule you know. If I would go there and they wouldn't talk to me I made the decision. I mean I didn't not make a decision. I just did it.

Did that ever get you in hot water?

Not that I know of. I mean most of the bosses probably didn't like it very well. I did a lot of good stuff by doing stuff. And they knew that.

I got awards where a guy in my position normally didn't get awards because I did things. That's one of the ingredients of leadership - getting things done. That's right. I mean you can't just put off stuff. You can't put off decisions. Of course, one of my standard remarks is that no decision is a decision and it's usually the wrong one. And I really believe that to be true.

Related Primary Leadership Principles

Accountability

Character

Decision-Making

Drive to Achieve

Field Presence

Responsibility