

#### **40. Training Priority (1:20)**

A leader's got to know his priorities. Absolutely yes! He's got to know what the most important thing it is they have to do. If you got for example somebody that doesn't know their rate sufficiently then you got to either train them or get somebody else. You got to know they know their rate.

That's why you need to know your people - what they can do and their shortcomings. And if they're shortcomings are because they need more training, then you give them more training or give them some help. But if it's they're just goofing off, that's a discipline problem that you should take care of.

It's kind of like training kids. If you train them well then you don't have to fight their being teenagers or anything else. You know they're just trained. It's an efficient way to organize your life. Just do the hard stuff when it needs to be done and get it behind you. Just don't ignore it and put it off. That doesn't solve any problems and I didn't do that.

#### **Related Primary Leadership Principles**

Accountability

Attitude

Capacity to Care

Continual Learning

Discipline

Effective Use of Resource

Mission

Recognition

Responsibility

Training